

SOJOURNERS
ANNUAL REPORT
2008



faith



hope



action

sojourners
Faith in Action for Social Justice

This report outlines Sojourners' key initiatives implemented over our Fiscal Year 2008 (FY08), which includes July 2007 through June 2008. During that period, Sojourners reached millions of religious people through the media, speaking events, campaigns, trainings, online mobilization, and grassroots organizing.

We are grateful for the support of thousands of individuals, partners, churches, and foundations. Enjoy!

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On the cover: (clockwise from top) Participant at Sojourners' Pentecost event prays for change; Jim Wallis and other faith leaders lead activists in an anti-poverty march in front of National City Christian Church in Washington, D.C.; participants celebrate God's work during the last worship service of the 2008 Justice Revival.



OVERVIEW

The mission of Sojourners is to articulate the biblical call to social justice, inspiring hope and building a movement to transform individuals, communities, the church, and the world.

FOR THE PAST 37 YEARS, Sojourners (www.soj.net) has been a leader in educating and mobilizing people of faith around a moral response to the leading issues of our day, including the economic crisis, poverty, climate change, terrorism, and the war in Iraq. We offer credible alternatives to violence and for the advancement of a peaceful world. Sojourners has permeated the popular culture through our award-winning *Sojourners* magazine, online advocacy and commentary, extensive media coverage, and the public speaking ministry of executive director/CEO Jim Wallis. Campus venues, evangelical and mainline churches, bookstores, and other event locations have been packed to hear the message of Sojourners.

Sojourners is now among the most influential groups mobilizing people of faith behind social justice causes.

Sojourners is a national network of churches, faith-based organizations, and individuals that began in 1971. Through local, state, and national partnerships with groups from across the theological and political spectrum, we work at the grassroots level and on Capitol Hill to influence bipartisan public policies and priorities that address the demands of social justice, while growing a movement of people of faith. Sojourners is a nonpartisan 501(c)(3) organization.

While our calling is to reach out to the faith community, Sojourners strongly supports and participates in secular and interfaith efforts. We believe that religion does not have a monopoly on morality, and all citizens have important contributions to make to the moral discourse we need to have about politics. Religious convictions must be translated into moral arguments if our concerns are to win the political debate in our democratic nation. Sojourners' work is about the values narrative that is necessary to bring about changes on all the major issues we are facing in our world.



THE VISION

MANY OF THE GREAT INJUSTICES of our time may feel like immovable mountains: climate change, global conflicts, violations of basic human rights, massive inequality that imprisons half the world's people in miserable poverty, and the unraveling of family, community, and our economy. But there is hope. Millions of people—especially a new generation of young people—are rediscovering a key insight from the Bible: If we have faith even as small as a mustard seed, we can move mountains.

Imagine people coming together from across the political and theological spectrum to address the urgent moral and social crises of our time. At Sojourners we see this happening throughout our nation. We have helped lead our country from a narrow religious agenda—which was used as a wedge to divide people—to a wider and deeper vision of faith and values. Sojourners is bringing people together to find real solutions to some of the most significant concerns of our time. Our approach enables us to transcend ideological debates and find common ground based on shared values.

This report outlines Sojourners' key initiatives implemented over Fiscal Year 2008 (FY08), which includes July 2007 through June 2008. During this period, Sojourners reached millions of religious people through the media, speaking events, campaigns, trainings, online mobilization, and grassroots organizing. Our core message of connecting faith with social justice has continued to grow significantly in reach since 2005, when Jim Wallis' book *God's Politics* was published. Sojourners has focused not only on expanding its visibility among political and religious leaders, but more importantly we have committed to broadening our reach with a wider segment of the American public. Sojourners looks forward to capitalizing on new opportunities in this historic time and will continue to ensure that we hold our political leaders accountable to an agenda rooted in social justice.

At left: Anti-poverty advocates march to the U.S. Capitol during Sojourners' Pentecost conference. Below: Young adults envision real change during a Witness for Peace vigil at the White House.



Sojourners and our CEO, Jim Wallis, give voice and leadership to a new faith movement for social change. Our work is deeply rooted in Christian theology yet speaks to people of all faiths. Sojourners’ insights also resonate with many people with strong “moral values” who have felt unrepresented by the Religious Right. Our message has an unusual and unique reach—from *The New York Times* to *The Wall Street Journal*; from Jon Stewart to the CBS Evening News to Bill O’Reilly; from Christian radio to NPR; in secular and religious publications, and in articles appearing in local and state media from coast to coast. By responding both proactively and reactively to the top issues of the day, Sojourners’ media exposure continues to reach millions of people on a regular basis.

Media Reach in FY08:

- Total number of articles: 737
(Plus 83 reprints)
- Radio interviews: 72
- TV interviews: 27

MAGAZINE

Sojourners

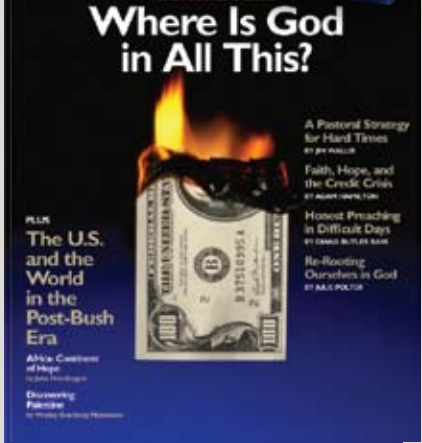
Preachers, activists, politicians, service providers, and other people of faith rely on *Sojourners* magazine to provide first-class journalism with the best theological insight on today’s critical political and social issues. *Sojourners* offers analysis and commentary on all the major issues of concern to people of faith, including human rights, the environment, foreign policy, and poverty.

Sojourners often covers issues before they are picked up by the mainstream press and raises concerns that mainstream media neglects. In 2008, Project Censored, which cites under-reported stories of national significance, praised *Sojourners*’ coverage of worldwide trafficking issues in 2007. Our work on popular culture and art offers exposure to musicians, filmmakers, authors, and poets at the intersection of faith, politics, and culture. *Sojourners* is consistently recognized as one of the leading publications of its kind. During FY08, *Sojourners* received the prestigious magazine publishing industry Folio award in the religious publication category. Both the Evangelical Press Association and the Associated Church Press also recognized *Sojourners* with their highest respective honors in the general-interest magazine category. The magazine received a total of 25 honors for our 2008 work, including six first-place awards.

JOINT PROJECT

The Great Awakening

Jim Wallis’ ninth book, *The Great Awakening*, debuted at #10 on *The New York Times* best-seller list on Jan. 22, 2008, and its message of hope and movement-building was widely received by the public. The book picked up where his earlier book, *God’s Politics*, left off by answering the question, “What are we going to do with our faith now that it’s been taken back from the Religious Right?” Jim embarked on a six-week book tour, which took the message to more than 25 cities nationwide. This tour



attracted crowds of thousands who were hungry to hear a message of hope and sign up for a movement that works toward lasting change on the pressing social issues of our time. Jim appeared on *The Daily Show with Jon Stewart* to launch *The Great Awakening*, and closed the book tour with a discussion on faith and politics with President Jimmy Carter at The Carter Center in Atlanta. Sojourners provided extensive marketing and support for Jim as he promoted his book and shared our message.

ONLINE RESOURCES

Because our constituents are spread around the world, we rely on our e-mail communications, interactive Web site, and dynamic blog to reach hundreds of thousands of people with Sojourners’ latest analysis and commentary.

God’s Politics Blog

Our God’s Politics blog (www.godspolitics.com) maintains national attention as one of the leading sources of commentary on religion and politics. With numerous nationally known and emerging authors—such as Eugene Cho, Mimi Haddad, Gabriel Salguero, Diana Butler Bass, and Brian McLaren—the God’s Politics blog has become a daily outlet for Christians to engage on the blogosphere. It is also a “go to” site for mainstream media looking for leads on important religious news stories.

E-newsletters

Our weekly e-zine, SojoMail—featuring the best of the God’s Politics blog and additional commentary from Jim Wallis and friends— informs people of the most pressing social issues and current events. SojoMail offers our constituents opportunities to take action and participate in our events. Sojourners’ Daily Digest offers links to the nation’s top news stories each day of the week. Sojourners’ Daily Verse and Voice offers scripture and compelling quotes.

Web Extras

Sojourners is also leading the way in posting audio and video content of important topics on our Web site. These include topics addressed in *Sojourners* magazine, plus additional resources for those who want to dig deeper. We are also able to extend the life of our conferences and events by rebroadcasting them online, significantly expanding the impact of our message.

Preaching the Word

A resource for social justice biblical interpretation and application, this monthly online resource is organized according to the three-year cycle of the Revised Common Lectionary for Sundays. It is used by preachers, worship leaders, and Bible study groups to help integrate the biblical call to social justice into weekly sermons, adult Sunday school classes, and Bible study groups. Each lectionary passage is linked to Sojourners articles and blog posts to link the scriptural theme with contemporary events or theological perspectives. With links to current events, it is a resource to keep churches engaged in the most pressing social issues. Preaching the Word provides exclusive access to archival content from 37 years of Sojourners’ publishing history.

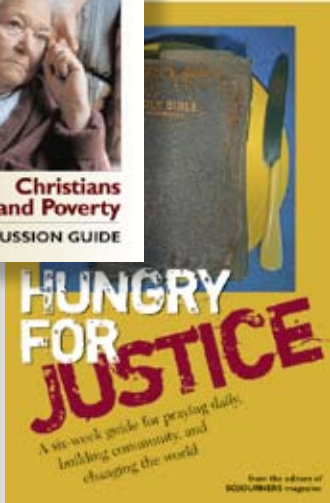
Faith and Justice Churches

Sojourners’ Faith and Justice Churches is a national network of church leaders and worship communities who receive resources from Sojourners. Forty-five hundred church leaders receive monthly clergy updates with information on critical issues such as poverty reduction and health care; premium members receive weekly sermon preparation materials with social justice themes, small group study resources, downloadable bulletin inserts, a subscription to *Sojourners* magazine, and access to discussion boards. As a growing, active part of our constituency, members of our congregational network spread the biblical call to social

justice throughout the country. Our Faith and Justice Connection is a monthly e-newsletter that reaches these clergy and lay church leaders.

Discussion Guides and Study Guides

“Sojourners on the Issues” is a popular series of discussion guides for small groups, designed to spark conversation about how to live out God’s call for justice in our world. Each guide includes classic Sojourners articles, questions for discussion, and ideas for further study. The two most popular discussion guides from FY08 were “Christians and the Environment” and “Christians and Poverty.” In total, more than 30 study and discussion guides are available from the SojoStore, our online resource distribution system. Sojourners also produced two devotional booklets that integrate daily prayer, justice, and shared discussion: “Strangers in the Land” and “Hungry for Justice.” Both flew off the shelves and went into second printings.



PUTTING FAITH
INTO ACTION

Sojourners’ campaigns channel the energy of the faith community into action on current issues. During FY08, our campaigns responded to the war in Iraq, immigration reform, poverty, and common-ground solutions on abortion reduction. An overview of these campaigns follows.

Lament and Repent
of the Iraq War

On the fifth anniversary of the Iraq war, Sojourners created an Iraq [sign-on statement](#), inviting Christians to repent for our support of the war and demand a new national security agenda (away from “pre-emptive” military force) through a statement articulating these two elements for both leadership and grass-roots-level sign-on. A simultaneous blog campaign ran on our God’s Politics blog. The statement, “Call to Lament and Repent,” highlighted the true cost of the Iraq war and called American Christians to repent for supporting the war. Sojourners sought endorsements by prominent Christian leaders, and then asked Christians across the country to sign on. Twenty-six thousand people responded—the second largest response we have had to an online campaign. With support from our constituents, Sojourners purchased ads on the following evangelical Christian publications’ Web sites: Christian Century, Christianity Today, and the young evangelicals’ magazine Relevant, reaching new audiences with this message. The statement also appeared on more than two dozen blogs and was distributed by churches around the country.

CHRISTIANS FOR COMPREHENSIVE
IMMIGRATION REFORM

Christians for Comprehensive
Immigration Reform

Sojourners has emerged as the leading Christian voice for comprehensive immigration reform. We host trainings across the country, empowering clergy to be effective advocates for immigrants’ rights. Through our inter-ethnic dialogues on immigration, we bring together Latino, African-American, and Anglo church leaders, drawing in Pentecostals and evangelicals as well as Protestants and Catholics. Our work has resulted in the formation of local, racially diverse task forces in Phoenix and Orlando. We are also moving “people in the pews” to openness for comprehensive immigration reform by framing a scripturally-based message of welcome and shared community. Sojourners is reaching the broader public on immigration by hosting a series of press conferences. The Christians for Comprehensive Immigration Reform campaign has generated significant news coverage nationally and in targeted states. The Christians for Comprehensive Immigration Reform Web site (www.sojo.net/immigration) provides more detailed information on this campaign.

Windchangers Leadership
Training

In 2007, Sojourners launched a pilot organizing model to train teams of volunteer advocates to implement grassroots campaigns. The program was designed to equip faith leaders and clergy with the skills to “change the wind” on national and global issues, hence the name Windchangers. The 17 candidates formed three city-based teams representing Columbus, Cleveland, and Cincinnati, Ohio. They reflected a cross-section of the faith community. Ages ranged from mid-20s to 80s, and the teams represented a broad spectrum of economic



Lucy and her 18-month-old daughter
join immigrant rights activists
calling for an end to workplace raids.

classes—giving their social justice focus an important element of integrity.

Over the course of 18 months, maintaining the Windchangers pilot program required more extensive staff time than we originally anticipated. For this reason, we decided not to continue the program in its current form after the pilot period concluded. Sojourners assisted the Cincinnati, Columbus, and Cleveland teams in transforming their work into locally run faith and justice networks that would continue the work that they began, focusing on local issues and local leadership while still voluntarily participating in national issues through Sojourners’ campaigns.

Finding Common Ground
on Abortion

Sojourners has long supported the need to find common ground on the abortion debate in order to move beyond a stalemate of polarized positions. We seek to find effective ways of reducing the number of abortions in the U.S. while maintaining safeguards for women, women’s rights, and strengthening families. Leading up to the 2008 political conventions, Sojourners worked with Catholic and evangelical leaders to promote common-ground solutions that could find support from pro-choice and pro-life advocates. Letters were issued to both the Democratic and Republican Platform Committees, urging them to support abortion reduction while also adopting policies aimed at reducing domestic and global poverty.

Jim Wallis worked in an informal capacity with the Democratic Platform Committee to push for new language that supported a common-ground approach to abortion reduction. The platform reaffirmed the party’s support of Roe v. Wade, but also added significant new language that “strongly supports a woman’s decision to have a child by ensuring access to and availability of programs for pre- and post-natal health care, parenting skills, income support, and caring adoption programs.” On August 12,

2008, Sojourners convened a press conference with evangelical and Catholic leaders to discuss the significance of the new Democratic Party Platform that outlined socio-economic policies aimed at reducing unintended pregnancies and supporting women and their babies.

Media work around this issue, including the press conference, sparked a healthy debate among advocacy groups on both sides of the abortion question and garnered strong media interest. A diverse range of the public was also reached with coverage appearing in *The Washington Post*, *The New York Times*, and *Columbus Dispatch*, and religious outlets such as Religion News Service, *Christianity Today*, and the Catholic News Reporter.

Action Alerts

Throughout the year, Sojourners empowers our constituents to act on a range of timely issues through regular action alerts. Over the year, our constituents sent more than 161,000 e-mails to Congress, the administration, and corporations. Action alert topics included Iraq, Iran, the global food crisis, immigrant workers, and support for HIV/AIDS funding.

Advocacy Toolkits

Sojourners’ toolkits for activists empower our members to be social justice leaders in their own communities. Toolkits typically include information about how to raise up issues in the media and with members of Congress, as well as how to host events. Toolkits published in FY08 focused on immigration reform and poverty reduction in the United States and globally. Toolkits are available in Portable Document Format (PDF) and can be found on Sojourners Web site (www.sojo.net).

BRINGING THE FAITH COMMUNITY TOGETHER

Sojourners is a critical nexus for Christians seeking to be strengthened in their work for social justice. Building community has always been at the heart of Sojourners' mission. Here are a few examples from this year.

Politics and Spirituality—Cleveland

Sojourners organized a national conference called "Reviving our Souls, Transforming our Politics," held Oct. 19-21, 2007, in Cleveland, Ohio. Richard Rohr, Jim Wallis, and Naomi Tutu (activist and daughter of Archbishop Desmond Tutu) were the keynote speakers. Sojourners offered a pre-conference tour of Cleveland organizations on the front lines of the fight against poverty, during which participants heard directly from homeless

individuals. During the conference, interactive sessions were geared toward equipping individuals and churches to engage and work to overcome poverty. The sessions were led by well-known religious leaders, including mega-church co-founder Lynne Hybels, Cleveland's Rev. Dr. Marvin McMickle, activist Judy Bierbaum, and Rev. Zina Jacque, among others, on topics such as "Meeting the needs of the poor in your local church," "Where have all the prophets gone?," and "Raising healthy families."

Five hundred individuals from throughout the country attended the conference, and 250 attended the public witness through the streets of Cleveland—considered the poorest city in the U.S. Our Cleveland-area planning team determined that the local issues we would lift up during the event and public witness included predatory lending and the root causes of poverty—specifically, the interconnection between jobs, education, and criminal justice.



From left, emerging social activists take notes during a session at Sojourners' Pentecost 2008: Training for Change. The Raise Mass Choir leads worship at the 2008 Justice Revival in Columbus, Ohio. Billboards invite thousands in the Columbus area to the 2008 Justice Revival, sponsored by Sojourners.



Justice Revival—Columbus

Thousands of people and 40 churches representing a broad denominational spectrum came together to support Sojourners' first Justice Revival. An average of 3,000 people attended each of the three nights of the event from April 16 to 18, 2008, at the Vineyard Church in Columbus, Ohio. Jim Wallis preached all three nights and world-renowned musician Matt Redman, the Raise Mass Choir, and a 150-person community choir provided music. More than 150 people made first-time commitments to follow Christ, and hundreds more made commitments to work for justice in the city of Columbus. The Justice Revival culminated in one of the largest faith community service days ever organized in Columbus, with more than 1,000 people participating in 50 neighborhood projects. More than 300 people signed up to be mentors in the public schools. The Justice Revival secured widespread media coverage locally, including two front-page articles in *The Columbus Dispatch*.

Local pastors, bishops, and nonprofit leaders met with the mayor and the governor during a city leaders' luncheon to discuss strategies to

fight child poverty in the city and state. The governor created an anti-poverty task force within his administration three weeks after the Justice Revival in order to fight poverty in the state. Sojourners is part of the task force. The Justice Revival coalition of more than 40 churches and denominations is now seeking to form a Columbus Faith and Justice Network to continue their work of relationship-building, discipleship, and advocacy to fight poverty.

Pentecost 2008 Training for Change

In June 2008, Sojourners hosted an intensive national training conference as part of our annual mobilization during the season of Pentecost. Three hundred of our constituents were trained in grassroots organizing around our Vote Out Poverty Campaign and to act as advocates for social justice in their communities. The nation's best community organizers served as our trainers, including Harvard professor Marshall Ganz and Dr. James Lawson, a leading tactician during the civil rights movement.

Sojourners is at the nexus of a growing convergence across the political and religious spectrum, addressing social justice for the common good in the arenas of poverty, U.S. foreign policy, and social and cultural change. With your partnership, Sojourners can engage the faith community and increase the strength of policies to effect political and social change.

Sojourners offers many tangible ways to partner with us as a prophetic voice of justice. As we seek to strengthen our long-term commitment to institute peace and overcome inequality, we'd love to hear from you!

PRAY: Sojourners is a Christian ministry that flows from our highly committed staff and community. We need your prayers and will hold you in ours.

SUBSCRIBE: Subscriptions to *Sojourners* magazine keep you up to date on the critical issues of our day. We cover the stories you won't find anywhere else. When you subscribe to *Sojourners* you offer our mission a regular, monthly income that serves all aspects of our work. Subscriptions can be ordered online at www.sojo.net or via e-mail at subscriptions@sojo.net, as well as through contacting us by phone at 1-800-678-9691.

TAKE ACTION: Sojourners' action alerts provide an easy way to act on important policy issues. Sign up to receive new action alerts or browse through current action alert archives by visiting our Web site, www.sojo.net. You can also receive action alerts by subscribing to SojoMail.

ATTEND: Join Sojourners for our conferences, trainings, or speaking events. By attending these inspiring events, you will learn more

about integrating your values and politics and meet others who share your passions.

DONATE: Our donors are a vital part of the Sojourners community. There are a number of giving opportunities with us. Gifts may be made in the form of cash, credit card contributions, and stock. A growing number of supporters are joining our Sustainers Circle monthly giving program. Please consider us when you are making your commitments through workplace giving. Many companies will match your gift to Sojourners, so please check with your company's human resource department on the procedure to follow. Contributions to Sojourners are tax-deductible, less the value of any goods or services received such as the magazine subscription. You may give online at www.sojo.net or call us at 1-800-714-7474. If you have questions about giving, please e-mail Sojourners' Development Department at donate@sojo.net.

LEAVE A LEGACY: Including Sojourners in your will is a way to make a substantial and lasting gift to a ministry you trust and believe in. Planned giving possibilities include trusts, bequests, and insurance options. Our planned giving experts can assist you in documenting your intention to strengthen Sojourners with a gift from your estate.

Below, Jim Wallis shares the biblical call of social justice through his preaching.



BOARD OF DIRECTORS

(Current as of April 2008)

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Executive Director,
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DAVID BATSTONE
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of Ethics, University of San Francisco

MICHAEL BATTLE
Priest in Charge, Church of Our Saviour, San
Gabriel, California

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Founder and CEO, PolicyLink

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Christian Reformed Church

M. WYVETTA BULLOCK
Executive for Leadership Development,
Office of the Presiding Bishop,
Evangelical Lutheran Church in America
(ELCA)

BART CAMPOLO
Founder & Chaplain, Mission Year; Executive
Director, Evangelical Association for the
Promotion of Education (EAPE)

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Director of IPS’ Program on Inequality and the
Common Good; Co-Founder of United for a
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Gordon College

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Vice-Chair of the Board
General Secretary,
Reformed Church in America

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Former U.N. Ambassador, the World Food
and Agriculture Program

KEVIN HUNTER
Independent Consultant

MICHAEL KIESCHNICK
President and Co-founder,
Working Assets

LINDA LESOURD LADER
President and Co-founder,
Renaissance Institute

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Former Organizer, Sojourners/
Call to Renewal

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and Communications,
World Vision

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Senior National Church Outreach Associate,
Bread for the World

GLENN PALMBERG
President, Evangelical Covenant Church

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Pastor of Grace AME Zion Church;
Chief Executive Officer of Grace in the City,
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Growth and Evangelism,
North Park Theological Seminary

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Church of the Nazarene; Director,
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Theological Seminary

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Mildred M. Hutchinson Professor
of Urban Ministries, Claremont School of
Theology

GLEN STASSEN
Professor of Christian Ethics,
Fuller Theological Seminary

JIM WALLIS
President and CEO, Sojourners

BILL WATANABE
Executive Director,
Little Tokyo Service Center,
Los Angeles

SHARON WATKINS
General Minister and President,
Christian Church
(Disciples of Christ)

BARBARA WILLIAMS-SKINNER
President, Skinner Leadership Institute

*This summarized financial and graphic information is taken from Sojourners’
FYE 2008 financial statements audited by independent certified public accountants.
To order a copy of the complete audited financial statements, call 1-800-714-7474.*

STATEMENT OF ACTIVITIES

For the year ended June 30, 2008 (with summarized comparative financial information
for the year ended June 30, 2007)

| | Unrestricted | Temporarily Restricted | 2008 Total | 2007 Total |
|--|------------------|---------------------------|------------------|------------------|
| SUPPORT AND REVENUE | | | | |
| Grants and contributions | \$1,663,597 | \$735,304 | \$2,398,901 | \$4,630,004 |
| Magazine subscriptions | 1,175,281 | | 1,175,281 | 1,258,163 |
| Advertising | 510,596 | | 510,596 | 472,556 |
| Resource Center sales | 149,120 | | 149,120 | 210,589 |
| Registration revenue | 132,783 | | 132,783 | 187,737 |
| Honoraria | 160,670 | | 160,670 | 246,810 |
| List rental and other income | 168,718 | | 168,718 | 173,333 |
| Release from restrictions | 950,238 | (950,238) | - | - |
| Total Support and Revenue | 4,911,003 | (214,934) | 4,696,069 | 7,179,192 |
| EXPENSES | | | | |
| Program Services | | | 1,412,079 | 1,442,311 |
| Sojourners Magazine | 1,412,079 | | 1,112,971 | 1,163,199 |
| Messaging and Media | 1,112,971 | | 1,305,751 | 1,233,033 |
| Mobilization and Outreach | 1,305,751 | | 434,307 | 380,934 |
| Education and Resources | 434,307 | | 4,265,108 | 4,219,477 |
| Total Program Services | 4,265,108 | | | |
| Supporting Services | | | 650,051 | 641,352 |
| General and administrative | 650,051 | | 744,251 | 699,534 |
| Fundraising | 744,251 | | 1,394,302 | 1,340,886 |
| Total Supporting Services | 1,394,302 | | 5,659,410 | 5,560,363 |
| Total Expenses | | | | |
| Change in Net Assets, before deferred tax benefit | (748,407) | (214,934) | (963,341) | 1,618,829 |
| Deferred tax benefit | - | | - | 17,421 |
| Change in Net Assets | (748,407) | (214,934) | (963,341) | 1,636,250 |
| Net Assets, Beginning of Year | 2,601,077 | 974,804 | 3,575,881 | 1,939,631 |
| Net Assets, End of Year | \$ 1,852,670 | \$ 759,870 | \$ 2,612,540 | \$ 3,575,881 |

*Sojourners is exempt from federal income taxes under Section 501 (c)(3) of the Internal Revenue Service code,
and contributions to Sojourners are tax-deductible in accordance with U.S. tax regulations.*

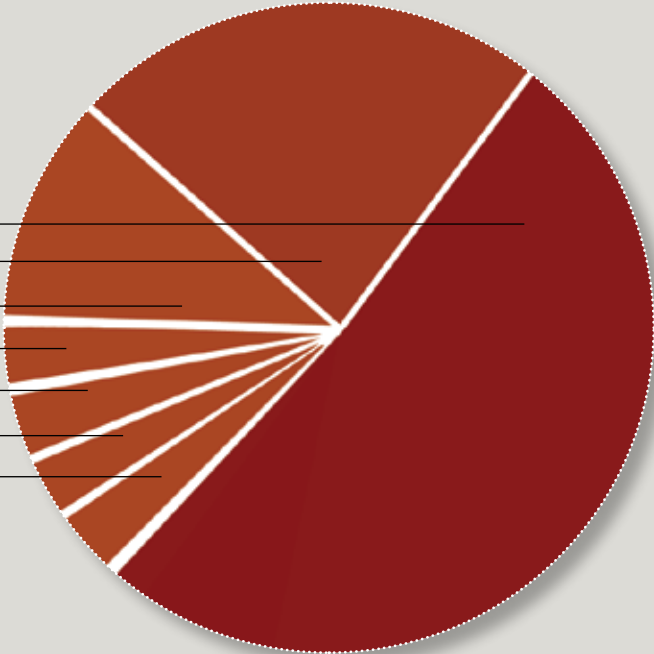
This summary of Sojourners' income and expenses for FY 2008 reflects an accounting adjustment made to ensure the clarity of our financial reporting. This may not easily reflect the successful nature of the year, which included a balanced budget and strong fundraising support.

FYE 2008 INCOME: \$4,696,069

Support and Revenue

- Contributions and grants • 51% • \$2,398,901
- Magazine subscriptions • 25% • \$1,175,281
- Advertising • 11% • \$510,596
- Resource Center sales • 3% • \$149,120
- Honoraria • 3% • \$160,670
- Registrations • 3% • \$132,783
- List rental and other income • 4% • \$168,718

Total Support and Revenue: \$4,696,069



FYE 2008 EXPENSES: \$5,659,410

Program

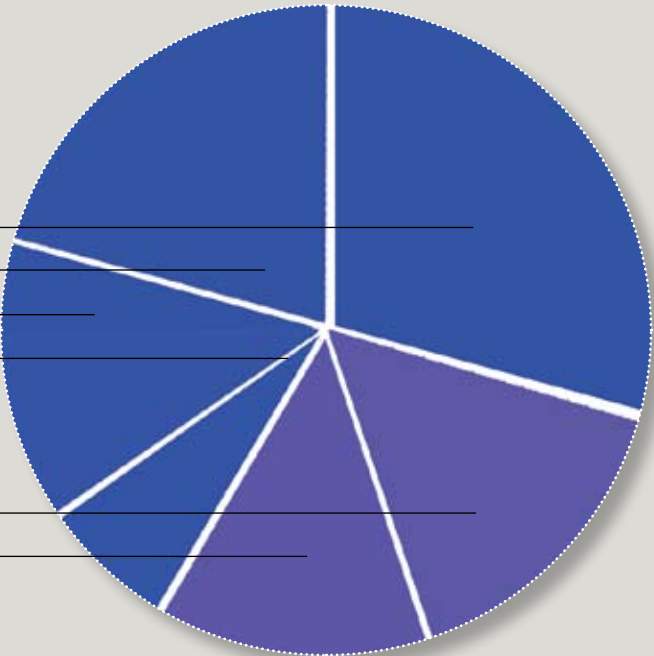
- Sojourners magazine • 25% • \$1,412,079
- Mobilization and outreach • 23% • \$1,305,751
- Messaging and media • 20% • \$1,112,971
- Education and resources • 8% • \$434,307

Total Program Expenses • 76% • \$4,265,108

Supporting Services

- Fundraising • 13% • \$744,251
- General and administrative • 11% • \$650,051
- Total Supporting Services • 24% • \$1,394,302

Total Expenses: \$5,659,410



| STATEMENT OF FINANCIAL POSITION | | |
|---|-------------|-------------|
| June 30, 2008 (with summarized comparative financial information as of June 30, 2007) | | |
| ASSETS | 2008 | 2007 |
| Current Assets | | |
| Cash and cash equivalents | \$432,330 | \$1,273,598 |
| Investments | 175,022 | 213,624 |
| Grants and contributions receivable, current portion | 628,819 | 966,107 |
| Accounts receivable, net | 67,290 | 65,182 |
| Notes receivable, current portion | 134,086 | 134,086 |
| Prepaid expenses and other assets | 138,828 | 123,532 |
| Total Current Assets | 1,576,375 | 2,776,129 |
| Grants and contributions receivable, net of current portion | 643,373 | 969,361 |
| Notes receivable, net of current portion | 472,433 | 606,519 |
| Investments | 1,216,599 | 406,812 |
| Fixed assets, net | 962,201 | 1,058,659 |
| Deposits | 104,041 | 98,027 |
| TOTAL ASSETS | \$4,975,022 | \$5,915,507 |
| LIABILITIES AND NET ASSETS | | |
| LIABILITIES | | |
| Current Liabilities | | |
| Accounts payable and accrued expenses | \$457,739 | \$350,884 |
| Deferred subscription and advertising revenue | 708,937 | 897,664 |
| Line of credit | 99,996 | - |
| Other long-term liabilities, current portion | 10,505 | 9,931 |
| Total Current Liabilities | 1,277,177 | 1,258,479 |
| Deferred rent and lease incentives | 840,224 | 825,108 |
| Annuity obligation, net of current portion | 150,889 | 154,181 |
| Notes payable, net of current portion | 94,192 | 101,858 |
| TOTAL LIABILITIES | 2,362,482 | 2,339,626 |
| Commitments and Risks | | |
| NET ASSETS | | |
| Unrestricted net assets | 1,852,670 | 2,601,077 |
| Temporarily restricted net assets | 759,870 | 974,804 |
| Total Net Assets | 2,612,540 | 3,575,881 |
| TOTAL LIABILITIES AND NET ASSETS | \$4,975,022 | \$5,915,507 |



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